



HONORARY CONSUL GENERAL of the Republic of Croatia Boris Miksic, left, recently had his company honored by Minnesota Gov. Tim Pawlenty, holding plaque.

Minnesota Governor Pawlenty Lauds Croatian Consul Miksic

S. ST. PAUL, MN - Honorary Consul General of the Republic of Croatia in Minnesota Boris Mikšić's company, Cortec Corporation, was recently presented with the Governor's International Trade Award by Gov. Tim Pawlenty.

This award honors a Minnesota company that has excelled in the international marketplace.

Cortec was nominated for this award by Mae Schunk, former lieutenant governor of the State of Minnesota and member of CFU Lodge 316. Some of the supporting details to her nominations are as follows:

Success in the International Marketplace (the Cortec method):

- Technical products that are market leaders in corrosion control. Publications, patents and cooperative research with academic institutions in Minnesota, China, Japan, Europe, Canada, Australia enhance a technical reputation.

- Manufacturing plant and process based on ISO 9001/14001 quality and environmental process, now in

the ninth year.

- A multilingual sales and office staff in St. Paul that is fluent in five languages.

- A website available in 36 countries and MSDS sheets in three languages.

- A sales management staff that travels extensively. In the first three months of 2003, sales management spent 39 days in customer contact in eight different countries.

- An annual international sales meeting in St. Paul. Last June, the 17th annual meeting at the St. Paul Hotel hosted about 130 people, with 21 countries represented.

- Licensees in 15 countries.

- Distribution in 70 - plus countries. Warehouse and joint venture in South East Europe.

Boris Mikšić thanked his employees and representatives world wide for their contributions and feels that the Governor's International Trade Award is a direct result of their commitment and professionalism,

- Lou Novak/Lodge 316